

COURSE SCHEDULE/CALENDAR (9/25/09)
AG EC 411
THE WORLD OF INTERNATIONAL AGRIBUSINESS
FALL 2009

Class Meetings Schedule (Subject to change – see updates on the class website):

- Aug 24 Bob Haggerty - Course overview, rules of operation, business plan overview, intro to intercultural communications
- Aug 31 Lee Gibbs, Branch Mgr., Zions Bank Moscow, Idaho – Terms of trade and financing for agribusiness export-import; business plan tips
- Sep 7 No Class Meeting – Labor Day Holiday
- Sept 14 Richard Bowman, President, RuMeth International – Carbon emission offsets in the global livestock industry; business plan tips
- Sep 21 Terry Cornelison, Business Advisor, Washington Small Business Development Center (SBDC) - agribusiness challenges in developing and transitional economies worldwide; Int'l ag development assistance as a business; business plan tips
- Sep 28 Joanne Sellen, Coordinator of UI American Language and Culture Program; Dr. Rebecca Brown, Director of UI International Programs, Mary Ellen Brewick, UI Study Abroad Advisor – Intercultural communication skills in conducting international business. **First Draft of Business Plan Due at 5:00 pm PT**
- Oct 5 Peter Gilmartin, Commercial Creamery, Inc. - Int'l agribusiness operations in the dairy products industry
2nd draft B-Plan due
- Oct 12 Pete Klaiber, Director of Marketing, USA Dry Pea & Lentil Council; Building international markets for peas, lentils and chickpeas.
3rd Draft B-Plan due
- Oct 19 Jeff Bragg, Director of Product Development, Potandon Produce, LLC – Ag marketing, product development in a global setting: potatoes, onions; business plan tips
4th draft B-Plan due
- Nov 2 **Final Business Plan due at 5:00 pm PT**